



SEARCH 4 EXCELLENCE

LEADERSHIP DEVELOPMENT PROGRAM

Key Takeaways

- Establish a vision as a leader for yourself
- Harness passion to continue learning
- Ensure effective time management and delegation
- Manage team dynamics and motivate the team
- Understand and manage team expectations effectively
- Give and receive constructive feedback
- Build and maintain trust within the team and develop effective relationships
- Coach and mentor team members to accelerate their development
- Drive results effectively

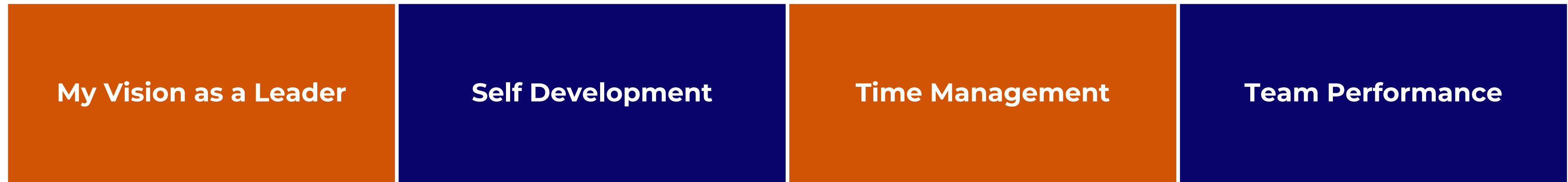
Target Audience

**SENIOR MANAGEMENT
BUSINESS HEADS**



16-56 HOURS

Training Duration



KEY CONCEPTS COVERED

- Roles of a leader
- Vision as a Leader
- Making of a corporate athlete

- Passion to Excel
- Self-belief
- Goal setting

- Parkinson's law
- Eliminating time wasters
- Prioritization Matrix

- Effective Delegation
- Skill-Will Matrix
- Stages of Will

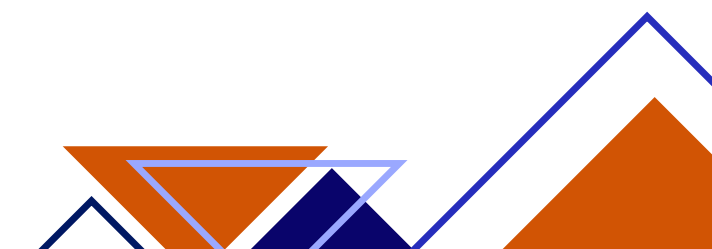
EXPECTED OUTCOME

Have a vision and purpose in life

Set SMART goals and thrive to achieve them

Effectively manage time and prioritize tasks

Delegate right work to the right person





KEY CONCEPTS COVERED

- Effective team development
- Openness and Transparency
- Personality Styles

- Feedback vs Evaluation
- Feedback ladder
- Feedforward
- Importance of coaching and mentoring
- GROW model

- Stakeholder management
- Stakeholder communication
- Having difficult conversations

- Importance of Decision making
- Decision making techniques
- Strategic thinking

EXPECTED OUTCOME

Understand different personalities and build relations with them

Provide accurate feedback

Handle stakeholders and stakeholder communication efficiently

Take important decisions quickly and strategically





THANK YOU

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