

# Nishchay Motadoo



Nishchay is a conscientious, amiable and empathetic trainer who connects instantly with his participants. He is creative and motivated at all times. He has been teaching and training since the age of 16 and likes to challenge established notions of training and believes that people never grow absolutely/ chronologically but relatively/ unevenly; every individual is so multi-layered which is why he ensures personal attention to every participant. He also holds a certification in Transactional Analysis.

Along with teaching and training, he has also worked as an assistant race horse trainer in one of the country's top stables. The confidence which was built by being able to train an animal weighing anywhere between 450-550 kgs, an unquenchable thirst for victory, excellent communication and interpersonal skills as well as a keen interest in psychology enabled him to venture into the corporate world and over the past few years he has created and delivered successful trainings on workplace tasks, procedures and behaviour. He has also conducted events for upto 500 people, one of them being an event conducted by the Government Of Telangana in the presence of the Deputy Chief Minister as well as the Sports Minister.

## **Current Employment:**

- Empowerment Coach and Partner at Search 4 Excellence

## **Previous work Experience:**

- Executive- Learning and Development at Global Quest Consultants
- Conducted many open sessions on communication skills and language enhancement

## **Certifications:**

- Certified Transactional Analyst
- Certified NLP Practitioner
- Certified Life Coach

## **Academic Qualification:**

- M.S. in Counselling and Psychotherapy
- Bachelor of Commerce (specialized in marketing)

**Current Areas of Training:**

➤ **Behavioural:**

- Supervisory Development Program
- Interpersonal Skills
- Managerial Development Program
- Influencing Skills
- Problem Solving and Decision Making
- Business Etiquette & Professionalism
- Effective Email and Business Writing
- Cross Cultural sensitization
- Presentation Skills
- Language Enhancement
- Communication Skills
- Personal Effectiveness
- T-shaped Skills
- Team Building and Bonding
- Goal Setting and Time Management
- Campus to Corporate
- Outbound Training with adventure sports
- Conflict Management
- Negotiating with Influence
- Stakeholder Management
- Attitude, Professionalism and Ownership
- Team Inclusion and Trust Building
- Cross Functional Collaboration
- Growth Mindset
- Agility and Resilience

➤ **Sales:**

- Business to Business sales
- Retail Sales
- Channel Sales
- Tele Sales
- The Passionate Salesman
- Need based selling
- EQ in Sales
- VUCA vortex
- Story selling

- Effective closing
- Trust Based Selling

**Clients / Companies worked with:**

- Ministry of Sports, Telangana
- Honeywell Automation India Ltd.
- BMC Software
- Kotak General Insurance
- Bajaj Auto
- Aditya Birla Group
- Samsung
- Marico
- ITC
- BPCL
- Escorts
- Global Quest
- Sandvik Asia
- Greaves Cotton
- Calendar Kabel
- Alfa Laval
- Arrow-E infochips
- Maersk- APM Terminals
- Realtime Taxutra
- Gujarat Heavy Chemicals Ltd. (GHCL)
- Regal Beloit
- Dream Plast
- Affordable Robotics and Automation Ltd.
- MAHLE Engineering Services India Pvt. Ltd.
- MAHLE Holding India Pvt. Ltd.
- HDFC AMC
- Nippon AMC
- Prudent
- Nirmal Bang
- V Guard Industries
- Sakal Money
- NJ Finance
- Advik Hi-tech Pvt. Ltd.
- Axis Mutual Fund
- Hindustan Petroleum Corporation Limited (HPCL)

- SRF Limited
- Hexaware
- Hoffmann Group
- Emerson
- Airtel
- Airtel IQ
- Perfetti Van Melle
- Ari Armaturen
- Société Générale
- Springer Nature
- Bridgestone

**Personal Traits:**

- Great rapport building ability with different levels of participants
- Ability to diagnose and understand challenges faced by participants
- Good diction and command over English and Hindi

**Testimonials:**

*“By far the best coach I have seen and has a divine mission. He is brilliant at handling people and in one conversation finds out more about you than you yourself know. His techniques are unique and friendly and at the same time highly effective. A game changer in every sense.”*

**-Huns Daryani** (Manager Credit Analysis at Vistaar Financial Services Pvt Ltd)

*“I've always been highly sceptical about lifestyle coaching and the merits and outcomes of the same but all that changed once I attended a session led by Nishchay. He was extremely professional in his conduct, and made all of us feel at ease. He tackled our questions in an extremely mature manner. All in all, the session was definitely effective.”*

**-Natasha Bantwal** (Associate Manager – Business Editing)

*“Over a chat he said. ‘the core function of a learning facilitator is to bring into the conscious what lies in the unconscious of the learner.’ I think if a learning facilitator makes that the cornerstone of his beliefs then he needs no other schooling. Nishchay Motadoo makes that belief his cornerstone and therefore, through time, he is THE coach to go to.”*

**-Raju Mandhyan** (Author, Speaker and Coach at Inner Sun)

*“As a professional, Nishchay comes across as a person with strong focus on analysis and logic. He understands client’s needs, their aspirations and training need. He is a result oriented person and enjoys taking up challenges.”*

**-Arjunsingh Rajput** (General Manager- Materials at Kirloskar Chillers Private Limited – India)

*“Nishchay is extremely passionate, dynamic and does everything he does with style and finesse. His methods are unique and extremely effective. He attacks both personal as well as professional problems tactfully and has played an important role in transforming my life and helping me achieve my goals.”*

**-Chirag Ahuja** (Investor, Entrepreneur, Management Consultant)

*“Nishchay and I have worked together in many training programs and I really enjoyed working with him as client, partner in development of programs etc. He has tremendous knowledge about human behaviour. Truly a great motivator, thinker and above all an excellent human being. He has acquired mastery in delivering the trainings very effectively. Participants of his programs have always given positive feedback about his work.”*

**-Chandra Gupta** (HR Head)

*“Nishchay was one of my key behavioral trainers who executed some good interventions whilst I headed the L&D -HR function pan India. His contribution stands well noted with best wishes.”*

**-Ravi Mugalikar** (Head - Learning & Development and HR Partner at eInfochips [An Arrow Company])

*“I know Mr. Nishchay personally and professionally. He was my key trainer for soft skills training in my past company. Let me tell you about this man. He is one of the experienced and most genuine person I have met. His experience speaks about his knowledge which he carries. A good trainer to work with with key expertise On delivery the content, making interactive session and guiding individuals on their personal and professional career. I strongly recommend him for soft skills training”*

**-Sunil Singh Rawat** (Talent Development & Engagement Specialist)